

DESCRIPTION OF JOB ROLES IN FINANCIAL INSTITUTIONS

Job Roles
Account Operations
Actuarial - Other (General Insn)
Actuarial - Other (Life Insn)
Actuarial - Pricing (General Insn)
Actuarial - Pricing (Life Insn)
Actuarial - Product Development (General Insn)
Actuarial - Product Development (Life Insn)
Actuarial - Valuation (General Insn)
Actuarial - Valuation (Life Insn)
Agency Manager
Applications Developer/ Associate Software Engineer
Applications Support Engineer
Applications/ Software Architect
Artificial Intelligence Applied Researcher
Artificial Intelligence/ Machine Learning Engineer
Assurance
Automation and Orchestration Engineer
Bank Teller
Branch Management
Broker - Agriculture Insurance
Broker - Agriculture Reinsurance
Broker - Aviation Insurance
Broker - Aviation Reinsurance
Broker - Credit / Political / Terrorism Reinsurance
Broker - Credit/Political/ Terrorism Insurance
Broker - Cyber Insurance
Broker - Cyber Reinsurance
Broker - Employee Health & Benefits / Employee Benefits
Broker - Engineering & Construction Insurance
Broker - Engineering & Construction Reinsurance
Broker - Financial Lines Insurance
Broker - Financial Lines Reinsurance
Broker - High Net Worth
Broker - Liability Insurance
Broker - Liability Reinsurance
Broker - Marine Insurance
Broker - Marine Reinsurance
Broker - Offshore Energy Insurance
Broker - Offshore Energy Reinsurance
Broker - Onshore Energy Insurance
Broker - Onshore Energy Reinsurance
Broker - Personal Lines Insurance
Broker - Personal Lines Reinsurance
Broker - Property Catastrophe XOL Insurance
Broker - Property Catastrophe XOL Reinsurance
Broker - Property Insurance
Broker - Property Reinsurance
Business Analyst/Artificial Intelligence Translator
Business Architect

Business Controller/Finance Director
Business Intelligence
Business Management
Business Partner
Business Process Improvement
Business Valuation
Business Valuation Associate/Executive
Chief Sustainability Officer
Claims Liaison
Claims Management
Client Implementation
Client Investment Performance and Reporting
Client Portfolio
Client Service/Client Support Service
Client/Account Management
Compliance
Compliance Advisory
Corporate Finance - Bond Syndicate
Corporate Finance - Debt Capital Market (DCM)
Corporate Finance - Equity
Corporate Finance - Equity Capital Market (ECM)
Corporate Finance - Merger and Acquisition (M&A)
Credit and Lending Operations
Credit Risk
Customer Experience/User Experience
Customer Service
Cyber Risk
Data Analyst
Data Architect
Data Centre Operations
Data Engineer
Data Protection
Data Scientist
Data Scientist/Artificial Intelligence Scientist
Database Support
Database Support Engineer
DevOps Engineer
Digital Transformation
Distribution
Economist
Embedded Systems Engineer
Employee Experience and Relations
Enterprise Architect
Enterprise Risk Management
Execution Trader
Family Office Management
Financial Accounting
Financial Crime Compliance
Financial Forensics
Financial Planner/Insurance Agent/Bancassurance Specialist
Financial Planning and Analysis Manager
Forensics Investigation
Impact Indicators, Measurement and Reporting
Incident Investigation

Infrastructure Architect
Infrastructure Engineer
Innovation
Innovation and Process Excellence
Internal Audit
Investment Counsellor
IT Audit
Know Your Customer/Customer Due Diligence
Learning and Organisation Development
Legal
Loan Syndication
Management Accountant/Financial Planning and Analysis Analyst/Business Analyst
Management Accounting
Market and Liquidity Risk
Mergers and Acquisitions
Monitoring, Surveillance and Testing Executive/ Manager
Network Engineer
Operational Risk
Operations and Support Manager
Operations Centre Support
Operations Risk and Control
Performance and Rewards
Placement
Portfolio Management - Equity
Portfolio Management - Fixed Income
Portfolio Management - FX & Derivatives
Portfolio Management - Hedge Fund
Portfolio Management - Infrastructure
Portfolio Management - Other Products
Portfolio Management - Private Equity & Venture Capital
Portfolio Management - Real Estate
Product Analyst/Manager (Financial Services)
Product Development
Product Development (Sustainable Products, e.g. loans)
Product Manager (Infocomm Technology)
Product Marketing
Product Origination and Structuring - Commodities
Product Origination and Structuring - Equities
Product Origination and Structuring - Fixed Income/Credit
Product Origination and Structuring - Foreign Exchange
Product Origination and structuring - Infrastructure
Product Origination and Structuring - Interest Rates
Product Origination and Structuring - Trade and Supply Chain Financing
Product/Product Sales - excluding Trade and Supply Chain Financing
Product/Product Sales Specialist
Product/Product Sales Specialist - Trade and Supply Chain Financing
Project Finance
Project Manager/Scrum Master
Quality Assurance Engineer
Quality Assurance Manager
Quality Engineer
Quantitative Trader
Radio Frequency Engineer
Relationship Management - Commercial

Relationship Management - Corporate and Large Multi-National Companies
Relationship Management - Financial Institutions and Non-Bank Financial Institutions
Relationship Management - Private Banking
Relationship Management - Retail Banking
Relationship Management - Small and Medium Enterprises
Research
Research, Data and Sustainable Policy Development
Restructuring and Insolvency
Risk Analytics/Compliance Analytics
Risk Strategy
Sales and Distribution/Coverage
Security Analyst
Security Architect
Security Engineer
Security Operations
Segment Executive/Manager
Software Engineer
Solutions Architect
Strategy/Investment Strategy
Sustainability Advisory
Sustainability Reporting
Sustainability Risk Management
Sustainable Insurance and Re-Insurance Solutions and Applications
Sustainable Investing
Sustainable Lending Instruments Structuring
SysOps Engineer
Systems Administrator/ Associate Systems Support Engineer
Systems Support
Talent Attraction
Talent Management
Tax
Technology, Information and Cybersecurity Risk
Threat Analysis Manager
Trader
Trader - Commodities
Trader - Equities
Trader - Fixed Income/Credit
Trader - FX
Trader - Interest Rates
Transaction Banking Operations
Treasury Operations/Market Operations
Trust Administration
UI Designer
Underwriting - Agriculture Insurance
Underwriting - Agriculture Reinsurance
Underwriting - Aviation Insurance
Underwriting - Aviation Reinsurance
Underwriting – Climate Risk (Re)Insurance
Underwriting - Credit/Political/Terrorism Insurance
Underwriting - Credit/Political/Terrorism Reinsurance
Underwriting - Cyber Insurance
Underwriting - Cyber Reinsurance
Underwriting - Employee Health & Benefits/Employee Benefits
Underwriting - Engineering & Construction Insurance

Underwriting - Engineering & Construction Reinsurance
Underwriting - Financial Lines Insurance
Underwriting - Financial Lines Reinsurance
Underwriting - High Net Worth
Underwriting - Liability Insurance
Underwriting - Liability Reinsurance
Underwriting - Marine Insurance
Underwriting - Marine Reinsurance
Underwriting - Offshore Energy Insurance
Underwriting - Offshore Energy Reinsurance
Underwriting - Onshore Energy Insurance
Underwriting - Onshore Energy Reinsurance
Underwriting - Personal Lines Insurance
Underwriting - Personal Lines Reinsurance
Underwriting - Property Insurance
Underwriting - Property Catastrophe XOL Insurance
Underwriting - Property Catastrophe XOL Reinsurance
Underwriting - Property Reinsurance
UX Designer
Vulnerability Assessment and Penetration Testing
Wealth Planner