

Trade Compliance in Daily Operations

The 14th JOINT INDUSTRY OUTREACH SEMINAR on STRATEGIC TRADE MANAGEMENT – Singapore 2026

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What activities does a trade compliance professional perform in your organisation? Scan the QR code to submit your answer.

Responses can be up to 200 characters and will appear here.

You can group responses if you get more than 10.

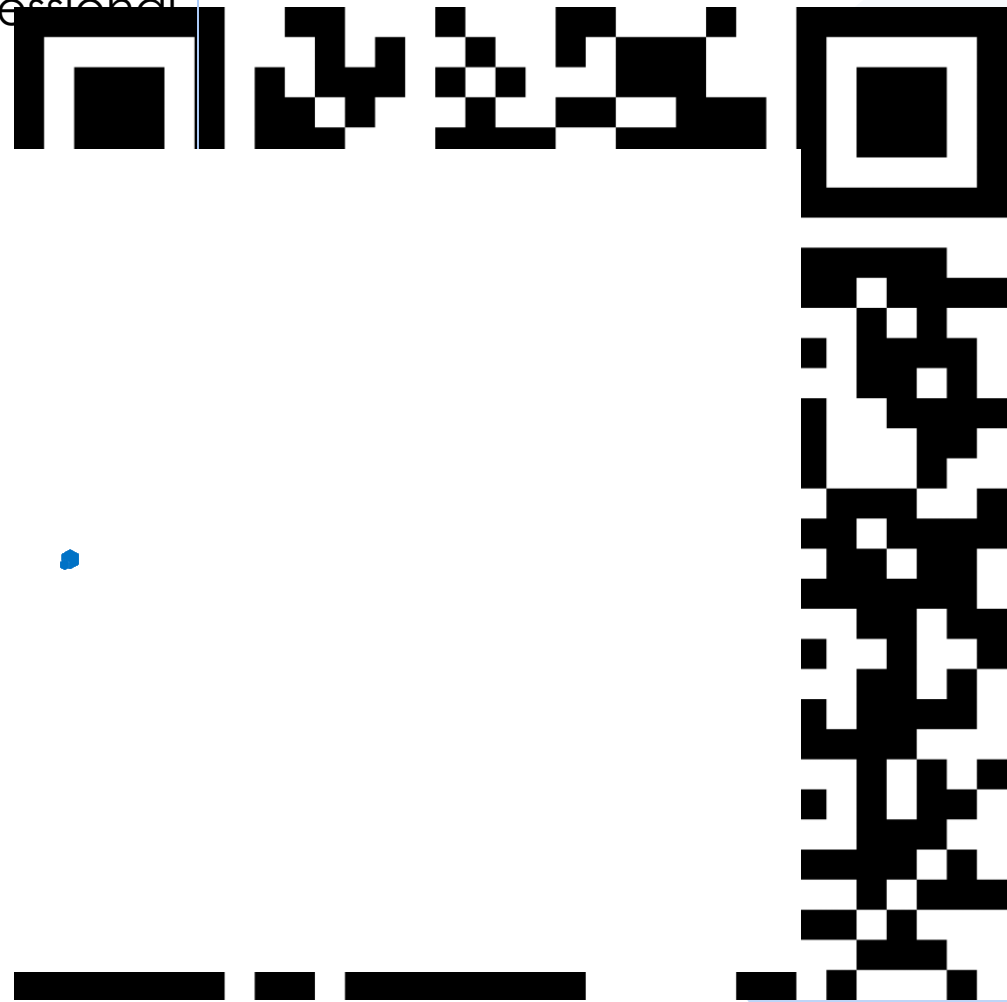
Turn on voting so people can flag their favorite responses.



menti.com
5833 4470

Waiting for participants

3 What activities does a trade compliance professional perform in your organization?



<https://www.menti.com/blw1fy674mu4>

Trade Compliance Activities

The core functions

Product Screening and Classification

(HTS,ECCN)

Customs Value & Origin

(WTO, Transaction value, COO determination)

Customer/ End User Screening

RPL Sanctions and Embargo

Order Screening

Approves and release order block/shipments

Export Licensing

Applies for export licenses /permits

Cryptography Questionnaire

Foreign cryptography questionnaire (SC037 HKTID/ JP Parameter sheet)

RMA/Returns Management

Reverse logistics, export licensing

Training & Awareness

internal (clear policies and communication)& external

Risk Management & Audit

internal & external (3rd party, partners, vendors, distributors, resellers, etc.)

Contract Reviews

(vendors & customers)

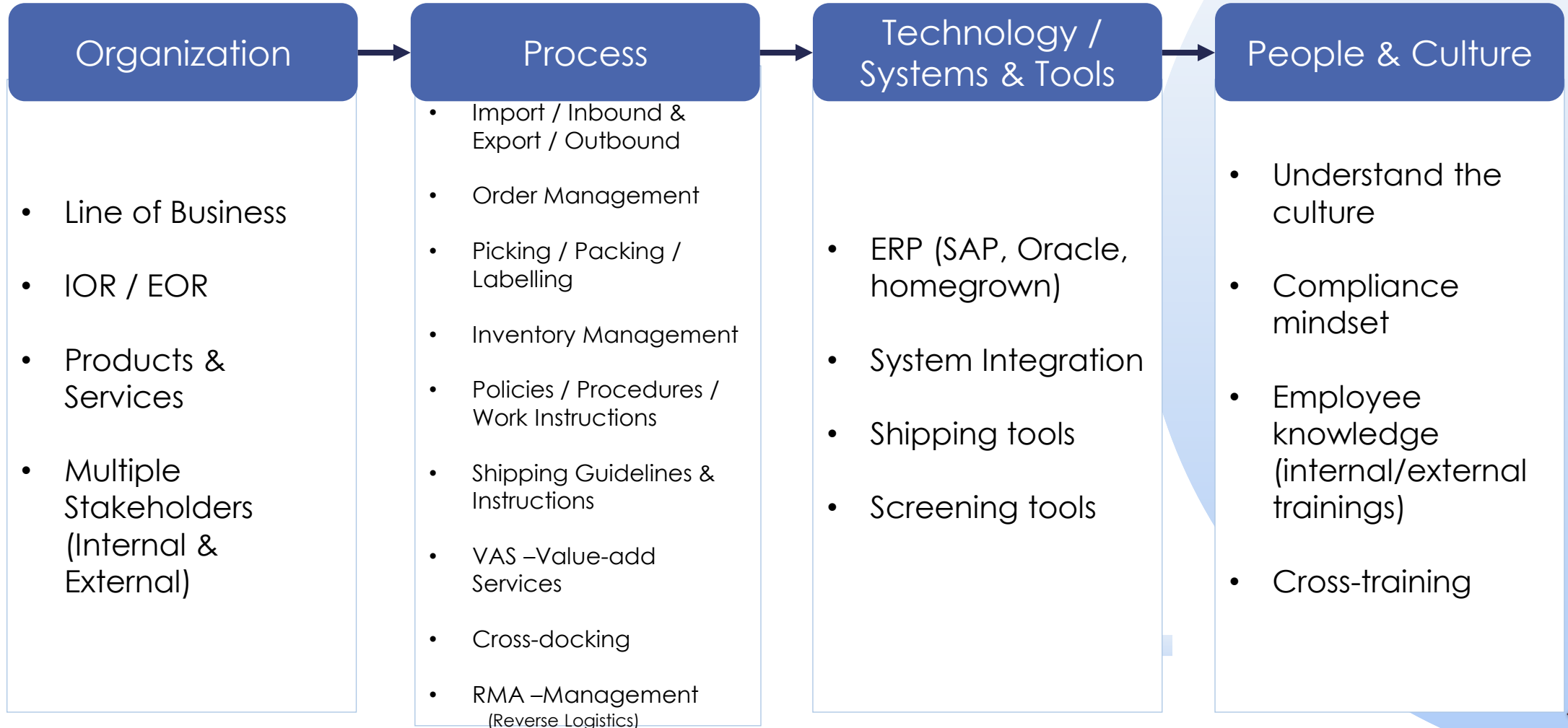
Record Keeping & Management

(Shipping docs, EUC, Permits, etc.)



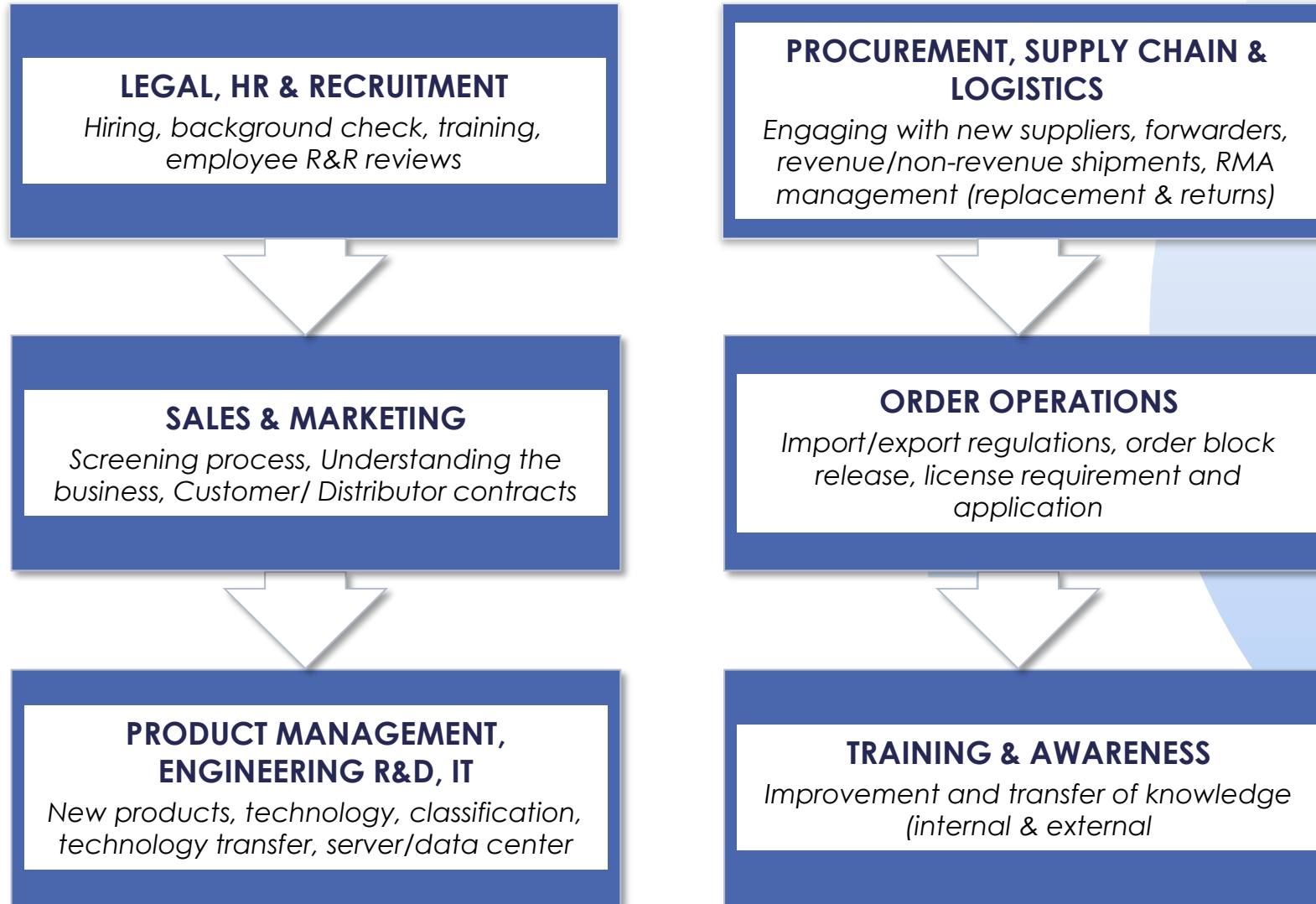
How to Incorporate Trade Compliance

Four building blocks



Cross-Functional Collaboration

Stakeholder Management - Compliance touches every function in the organization



Key Takeaways



Know the customer well and their commodities, all parties involved in the transaction/s



Understand the importance of complying with Import/Export regulations and incorporate them in the terms and conditions included in the customer /supplier contracts



Screening System and Automation Tools are important to manage huge / volume transactions



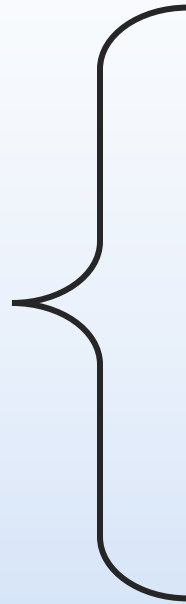
Never assume that because no license was required for the export ; therefore, it will be no license required to import or re-export it to another country



Understanding shipment route for every leg as there could be import/export regulation in those countries



Thank you



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This presentation serves only as best practice and knowledge sharing; does not constitute advice provided by Choice Logistics.

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